
Title

Fear of failure for entrepreneurs in emerging economies: stress, risk, finances, hard work, and social support

Abstract

Purpose: Many entrepreneurs often struggle with the fear of failure, which can be detrimental to both their business and personal well-being. To better understand the factors that contribute to this fear, the authors conducted research on the impact of various obstacles, such as limited financial resources, risk aversion, stress and hard work avoidance, and prior business failures. Additionally, the authors explored the effects of social capital in mitigating these obstacles and their relationship to fear of failure in entrepreneurship. Design/methodology/approach: The authors conducted a survey with 440 young Iraqi entrepreneurs using non-probabilistic and purposive methods. The survey instrument included multiple measuring scales, which were provided in both English and Arabic. The authors analysed valid responses using structural equation modelling (SEM) with partial least squares (PLS). Findings: The findings show that the fear of failure in entrepreneurship is negatively influenced by factors such as limited financial access, risk aversion, and past business failures. However, aversion to stress and hard work did not have a significant impact. The findings also show that social capital could potentially mitigate these negative factors. Research limitations/implications: The theoretical and practical implications of this study manifest in revealing the difficulties entrepreneurs encounter in developing countries like Iraq, where entrepreneurship is vital for economic growth. The study's limitations stem from its focus on one country and the use of a single survey method. Future research could use varied methods across multiple countries for a more comprehensive view. Originality/value: This study sheds light on the factors that are obstacles for entrepreneurs to starting a business in emerging economies like Iraq. © 2023, Emerald Publishing Limited.

Authors

Al Halbusi H.; AbdelFattah F.; Ferasso M.; Alshallaqi M.; Hassani A.

Author full names

Al Halbusi, Hussam (57212027479); AbdelFattah, Fadi (57223841882); Ferasso, Marcos (24279220200); Alshallaqi, Mohammad (57455508900); Hassani, Abdeslam (57215537380)

Author(s) ID

57212027479; 57223841882; 24279220200; 57455508900; 57215537380

Year

2024

Source title

Journal of Small Business and Enterprise Development

Volume

31.0

Issue

1

Page start

95

Page end

125

Page count

30.0

Cited by

2

DOI

10.1108/JSBED-01-2023-0035

Link

<https://www.scopus.com/inward/record.uri?eid=2-s2.0-85178916894&doi=10.1108%2fJSBED-01-2023-0035&partnerID=40&md5=da41e64f7f0d86a5c2bb402056c861>

ed

Affiliations

Department of Management, Ahmed Bin Mohammed Military College, Doha, Qatar; Modern College of Business and Science, Al Khuwair, Oman; Escola de Ciências Económicas e das Organizações, Lusofona University of Humanities and Technologies, Lisboa, Portugal; Grupo de Investigación de Estudios Organizacionales Sostenibles, Universidad Autónoma de Chile, Santiago, Chile; College of Business Administration, University of Hail, Hail, Saudi Arabia; Université du Québec à Trois-Rivières, Trois-Rivieres, Canada

Authors with affiliations

Al Halbusi H., Department of Management, Ahmed Bin Mohammed Military College, Doha, Qatar; AbdelFattah F., Modern College of Business and Science, Al Khuwair, Oman; Ferasso M., Escola de Ciências Económicas e das Organizações, Lusofona University of Humanities and Technologies, Lisboa, Portugal, Grupo de Investigación de Estudios Organizacionales Sostenibles, Universidad Autónoma de Chile, Santiago, Chile; Alshallaqi M., College of Business Administration, University of Hail, Hail, Saudi Arabia; Hassani A., Université du Québec à Trois-Rivières, Trois-Rivieres, Canada

Author Keywords

Business failure experience; Entrepreneurship; Fear of failure in entrepreneurship; New business; Social capital; Young entrepreneurs

References

Abdelfattah F., Al Halbusi H., Al-Brwani R.M., Cognitive style and fostering of technological adaptation drive E-entrepreneurial of new mature business, *International Journal of Innovation Studies*, 7, 3, pp. 230-243, (2023); Acheampong G., Tweneboah-Koduah E.Y., Does past failure inhibit future entrepreneurial intent? Evidence from Ghana, *Journal of Small Business and Enterprise Development*, 25, 5, pp. 849-863, (2017); Adler P.S., Kwon S.W., Social capital: prospects for a new concept, *Academy of Management Review*, 27, 1, pp. 17-40, (2002); Afthanorhan A., Awang Z., Abd Majid N., Foziah H., Ismail I., Al Halbusi H., Tehseen S., Gain more insight from common latent factor in structural equation modeling, In *Journal of Physics: Conference Series*, 1793, 1, (2021); Ajzen I., The theory of planned behavior, *Organizational Behavior and Human Decision Processes*, 50, 2, pp. 179-211, (1991); Ajzen I., The theory of planned behaviour: reactions and reflections, *Psychology and Health*, 26, 9, pp. 1113-1127, (2011); Al Halbusi H., Digital entrepreneurship and personal resilience on new business models in the 21st century, *Handbook of Research on Entrepreneurship and Organizational Resilience during Unprecedented Times*, pp. 331-351, (2023); Al Halbusi H., Williams K.A., Mansoor H.O., Hassan M.S., Hamid F.A.H., Examining the impact of ethical leadership and organizational justice on employees' ethical behavior: does person-organization fit play a role?, *Ethics and Behavior*, 30, 7, pp. 514-532, (2020); Al Halbusi H., Williams K.A., Ramayah T., Aldieri L., Vinci C.P., Linking ethical leadership and ethical climate to employees' ethical behavior: the moderating role of person-organization fit, *Personnel Review*, 50, 1, pp. 159-185, (2020); Al Halbusi H., Hassani A., Mosconi E., Social media technologies' use for competitive information and informational trust and their effects on innovation in industrial SMES, *2021 IEEE International Conference on Technology Management, Operations and Decisions (ICTMOD)*, pp. 1-6, (2021); Al Halbusi H., Alhaidan H., Abdelfattah F.,

Ramayah T., Cheah J.H., Exploring social media adoption in small and medium enterprises in Iraq: pivotal role of social media network capability and customer involvement, *Technology Analysis and Strategic Management*, pp. 1-18, (2022); Al Halbusi H., Klobas J.E., Ramayah T., Green core competence and firm performance in a post-conflict country, Iraq, *Business Strategy and the Environment*, 32, 6, pp. 2702-2714, (2022); Al Halbusi H., Soto-Acosta P., Popa S., Entrepreneurial passion, role models and self-perceived creativity as antecedents of e-entrepreneurial intention in an emerging Asian economy: the moderating effect of social media, *Asia Pacific Journal of Management*, pp. 1-32, (2022); Al Halbusi H., Tang T.L.P., Williams K.A., Ramayah T., Do ethical leaders enhance employee ethical behaviors?, *Asian Journal of Business Ethics*, 11, 1, pp. 105-135, (2022); Al Halbusi H., Soto-Acosta P., Popa S., Analysing e-entrepreneurial intention from the theory of planned behaviour: the role of social media use and perceived social support, *International Entrepreneurship and Management Journal*, 19, 4, pp. 1611-1642, (2023); Al-Halbusi H., Soto-Acosta P., Popa S., Hassani A., The role of green digital learning orientation and big data analytics in the green innovation-sustainable performance relationship, *IEEE Transactions on Engineering Management*, pp. 1-11, (2023); Ali A., Yousuf S., Social capital and entrepreneurial intention: empirical evidence from rural community of Pakistan, *Journal of Global Entrepreneurship Research*, 9, 1, pp. 1-13, (2019); Alnoor A., Al-Abrow H., Al Halbusi H., Khaw K.W., Chew X., Al-Maatoq M., Alharbi R.K., Uncovering the antecedents of trust in social commerce: an application of the non-linear artificial neural network approach, *Competitiveness Review*, 32, 3, pp. 492-523, (2022); Amankwah-Amoah J., Revitalising serial entrepreneurship in sub-Saharan Africa: insights from a newly emerging economy, *Technology Analysis and Strategic Management*, 30, 5, pp. 499-511, (2018); Amankwah-Amoah J., Boso N., Antwi-Agyei I., The effects of business failure experience on successive entrepreneurial engagements: an evolutionary phase model, *Group and Organization Management*, 43, 4, pp. 648-682, (2018); Amin A., Social

constructionism and women entrepreneurship, *A Global Research Perspective*, 5, 3, pp. 38-46, (2017); Arenius P., Minniti M., Perceptual variables and nascent entrepreneurship, *Small Business Economics*, 24, 3, pp. 233-247, (2005); Arregle J., Batjargal B., Hitt M.A., Webb J.W., Miller T., Tsui A.S., Family ties in entrepreneurs' social networks and new venture growth, *Entrepreneurship Theory and Practice*, 39, 2, pp. 313-344, (2015); Artinger S., Powell T.C., Entrepreneurial failure: statistical and psychological explanations, *Strategic Management Journal*, 37, 6, pp. 1047-1064, (2016); Barba-Sanchez V., Atienza-Sahuquillo C., Entrepreneurial intention among engineering students: the role of entrepreneurship education, *European Research on Management and Business Economics*, 24, 1, pp. 53-61, (2018); Beliaeva T., Ferasso M., Kraus S., Damke E.J., Dynamics of digital entrepreneurship and the innovation ecosystem, *International Journal of Entrepreneurial Behaviour and Research*, 26, 2, pp. 266-284, (2019); Belwal S., Belwal R., Saidi F., Characteristics, motivations, and challenges of women entrepreneurs in Oman's Al-Dhahira region, *Journal of Middle East Women's Studies*, 10, 2, pp. 135-151, (2014); Bertoni F., Marti J., Reverte C., The impact of government-supported participative loans on the growth of entrepreneurial ventures, *Research Policy*, 48, 1, pp. 371-384, (2019); Bird B., Implementing entrepreneurial ideas: the case for intention, *Academy of Management Review*, 13, 3, pp. 442-453, (1988); Blanchflower D.G., Oswald A.J., What makes an entrepreneur?, *Journal of Labor Economics*, 16, 1, pp. 26-60, (1998); Boden M.T., Thompson R.J., Facets of emotional awareness and associations with emotion regulation and depression, *Emotion*, 15, 3, pp. 399-410, (2015); Boso N., Adeleye I., Donbesuur F., Gyensare M., Do entrepreneurs always benefit from business failure experience?, *Journal of Business Research*, 98, pp. 370-379, (2019); Braunerhjelm P., Entrepreneurship, Innovation and Economic Growth Past experiences, current knowledge and policy implications (No. 02), (2010); Brislin R.W., Translation and content analysis of oral and written materials, *Handbook of Cross-Cultural*

Psychology: Methodology, pp. 389-444, (1980); Brockhaus R.H.S., Risk taking propensity of entrepreneurs, *Academy of Management Journal*, 23, 3, pp. 509-520, (1980); Bustamante J., Castro R.P., Izquierdo E., From entrepreneurial intention to behaviour: the influence of a cross-cultural factor, *International Journal of Entrepreneurial Venturing*, 14, 6, pp. 645-663, (2022); Cacciotti G., Hayton J.C., Fear and entrepreneurship: a review and research agenda, *International Journal of Management Reviews*, 17, 2, pp. 165-190, (2015); Cacciotti G., Hayton J.C., Mitchell J.R., Giazitzoglu A., A reconceptualization of fear of failure in entrepreneurship, *Journal of Business Venturing*, 31, 3, pp. 302-325, (2016); Campopiano G., De Massis A., Rinaldi F.R., Sciascia S., Women's involvement in family firms: progress and challenges for future research, *Journal of Family Business Strategy*, 8, 4, pp. 200-212, (2017); Castellanza L., Discipline, abjection, and poverty alleviation through entrepreneurship: a constitutive perspective, *Journal of Business Venturing*, 37, 1, (2020); Cope J., Entrepreneurial learning from failure: an interpretative phenomenological analysis, *Journal Of Business Venturing*, 26, 6, pp. 604-623, (2011); Dabic M., Marzi G., Vlacic B., Daim T.U., Vanhaverbeke W., 40 years of excellence: an overview of Technovation and a roadmap for future research, *Technovation*, 106, (2021); Davidsson P., Honig B., The role of social and human capital among nascent entrepreneurs, *Journal of Business Venturing*, 18, 3, pp. 301-331, (2003); Dawson J.F., Moderation in management research: what, why, when, and how, *Journal of Business and Psychology*, 29, 1, pp. 1-19, (2014); De Clercq D., Sapienza H.J., When do venture capital firms learn from their portfolio companies?, *Entrepreneurship Theory and Practice*, 29, 4, pp. 517-535, (2005); DeGhetto K., Sutton T., Zorn M.L., Institutional drivers of born-public ventures, *Journal of Entrepreneurship and Public Policy*, 7, 1, pp. 14-33, (2018); Dina T., Towards a relational view of corporate governance, *Montenegrin Journal of Economics*, 9, 2, pp. 71-87, (2013); Eggers J.P., Song L., Dealing with failure: serial entrepreneurs and the costs of changing industries between ventures, *Academy of*

Management Journal, 58, 6, pp. 1785-1803, (2015); El Nemar S., Ghazzawi K., El Danaoui S., Tout S., Dennaoui H., Entrepreneurship barriers and entrepreneurial inclination in Lebanon, Management, 6, 1, pp. 21-28, (2016); Elia G., Margherita A., Passiante G., Digital entrepreneurship ecosystem: how digital technologies and collective intelligence are reshaping the entrepreneurial process, Technological Forecasting and Social Change, 150, (2020); Engel Y., Noordijk S., Spoelder A., van Gelderen M., Self-compassion when coping with venture obstacles: loving-kindness meditation and entrepreneurial fear of failure, Entrepreneurship Theory and Practice, 45, 2, pp. 263-290, (2021); Ettl K., Welter F., Factors affecting the success of women's entrepreneurship: a review of literature introduction, International Journal of Gender and Entrepreneurship, 2, 3, pp. 108-129, (2010); Fattah F.A.M.A.A., Al Halbusi H., Understanding how entrepreneurship innovation solves women's challenges in the arab region: omani women entrepreneurs model, Innovative Economic, Social, and Environmental Practices for Progressing Future Sustainability, pp. 269-283, (2022); Fattah A.M.A., Al Halbusi H., Dahleez K.A., Al Sinawi S., Al Wahibi G., An investigation of components deriving entrepreneurial activities in Duqm city: a special economic zone in Oman, International Journal of Entrepreneurship, 25, pp. 1-14, (2021); Fattah F.A.M.A., Al Halbusi H., Al-Brwani R.M., Influence of self-perceived creativity and social media use in predicting E-entrepreneurial intention, International Journal of Innovation Studies, 6, 3, pp. 119-127, (2022); Ferasso M., Grenier C., Fostering SME's co-development of innovative projects in biotech clusters: extending the sets of enablers for the knowledge creation process, Technology in Society, 67, (2021); Ferasso M., Saldanha J.A.V., Entrepreneurship as way to contain the population exodus: a local development proposal, International Journal of Entrepreneurship and Small Business, 14, 2, pp. 205-229, (2011); Ferasso M., Takahashi A.R.W., Gimenez F.A.P., Innovation ecosystems: a meta-synthesis, International Journal of Innovation Science, 10, 4, pp. 495-518, (2018); Fornell C., Larcker D.F., Evaluating structural

equation models with unobservable variables and measurement error, *Journal of Marketing Research*, 18, 1, pp. 39-50, (1981); Gabrielsson J., Politis D., Work experience and the generation of new business ideas among entrepreneurs, *International Journal of Entrepreneurial Behavior and Research*, 18, 1, pp. 48-74, (2012); Garrett R.P., Miao C., Qian S., Bae T.J., Entrepreneurial spawning and knowledge-based perspective: a meta-analysis, *Small Business Economics*, 49, 2, pp. 355-378, (2017); Hair J.F., Hult G.T.M., Ringle C., Sarstedt M., *A Primer on Partial Least Squares Structural Equation Modeling (PLS-SEM)*, (2017); Hair J.F., Sarstedt M., Ringle C.M., Rethinking some of the rethinkings of partial least squares, *European Journal of Marketing*, 53, 4, pp. 566-584, (2019); Hair J.F., Howard M.C., Nitzl C., Assessing measurement model quality in PLS-SEM using confirmatory composite analysis, *Journal of Business Research*, 109, pp. 101-110, (2020); Harash E., Al-Tamimi K., Al-Timimi S., The relationship between government policy and financial performance: a study on the SMEs in Iraq, *China-USA Business Review*, 13, 4, pp. 290-295, (2014); Hassan F., Ramli A., Mat Desa N., Rural women entrepreneurs in Malaysia: what drives their success?, *International Journal of Business and Management*, 9, 4, pp. 10-21, (2014); He V.F., Siren C., Singh S., Solomon G., von Krogh G., Keep calm and carry on: emotion regulation in entrepreneurs' learning from failure, *Entrepreneurship: Theory and Practice*, 42, 4, pp. 605-630, (2018); Henderson R., Robertson M., Who wants to be an entrepreneur? Young adult attitudes to entrepreneurship as a career, *Education + Training*, 41, 5, pp. 236-245, (1999); Henderson R., Robertson M., Who wants to be an entrepreneur? Young adult attitudes to entrepreneurship as a career, *Career Development International*, 5, 6, pp. 279-287, (2000); Henseler J., Ringle C.M., Sinkovics R.R., The use of partial least squares path modelling in international marketing, *New Challenges to International Marketing (Advances in International Marketing)*, 20, pp. 277-319, (2009); Hofstede G., National cultures in four dimensions: a research-based theory of cultural differences among nations,

International Studies of Management and Organization, 13, 1-2, pp. 46-74, (1983); Hofstede G., Bond M.H., The Confucius connection: from cultural roots to economic growth, Organizational Dynamics, 16, 4, pp. 5-21, (1988); Homsma G.J., Van Dyck C., De Gilder D., Koopman P.L., Elfring T., Learning from error: the influence of error incident characteristics, Journal of Business Research, 62, 1, pp. 115-122, (2009); Hulland J., Baumgartner H., Smith K.M., Marketing survey research best practices: evidence and recommendations from a review of JAMS articles, Journal of the Academy of Marketing Science, 46, 1, pp. 92-108, (2018); Hunter E., Jenkins A., Mark-Herbert C., When fear of failure leads to intentions to act entrepreneurially: insights from threat appraisals and coping efficacy, International Small Business Journal, 39, 5, pp. 407-423, (2021); Janes L.M., Olson J.M., Jeer pressure: the behavioral effects of observing ridicule of others, Personality and Social Psychology Bulletin, 26, 4, pp. 474-485, (2000); Jeng D.J.F., Hung T.H., Comeback of the failed entrepreneur: an integrated view of costs, learning, and residual resources associated with entrepreneurial failure, Journal of Small Business Strategy (archive only), 29, 1, pp. 30-42, (2019); Jenkins A., McKelvie A., What is entrepreneurial failure? Implications for future research, International Small Business Journal, 34, 2, pp. 176-188, (2016); Kebaili B., Al-Subyae S.S., Al-Qahtani F., Barriers of entrepreneurial intention among Qatari male students, Journal of Small Business and Enterprise Development, 24, 4, pp. 833-849, (2017); Kock N., Common method bias in PLS-SEM: a full collinearity assessment approach, International Journal of E-Collaboration (IJeC), 11, 4, pp. 1-10, (2015); Kock N., Lynn G., Lateral collinearity and misleading results in variance-based SEM: an illustration and recommendations, Journal of the Association for Information Systems, 13, 7, pp. 546-580, (2012); Kollmann T., Stockmann C., Kensbock J.M., Fear of failure as a mediator of the relationship between obstacles and nascent entrepreneurial activity—an experimental approach, Journal of Business Venturing, 32, 3, pp. 280-301, (2017); Lattacher W., Wdowiak M.A., Entrepreneurial learning from failure. A systematic

review, *International Journal of Entrepreneurial Behavior and Research*, 26, 5, pp. 1093-1131, (2020); Lee D.S., Ybarra O., Cultivating effective social support through abstraction: reframing social support promotes goal-pursuit, *Personality and Social Psychology Bulletin*, 43, 4, pp. 453-464, (2017); Lee C.K., Cottle G.W., Simmons S.A., Wiklund J., Fear not, want not: untangling the effects of social cost of failure on high-growth entrepreneurship, *Small Business Economics*, 57, pp. 1-23, (2020); Lee C.K., Wiklund J., Amezcua A., Bae T.J., Palubinskas A., Business failure and institutions in entrepreneurship: a systematic review and research agenda, *Small Business Economics*, 58, 4, pp. 1-27, (2021); Li W., Ethnic entrepreneurship: studying Chinese and Indian students in the United States, *Journal of Developmental Entrepreneurship*, 12, 4, pp. 449-466, (2007); Liang T.P., Ho Y.T., Li Y.W., Turban E., What drives social commerce: the role of social support and relationship quality, *International Journal of Electronic Commerce*, 16, 2, pp. 69-90, (2011); Lin S., Wang S., How does the age of serial entrepreneurs influence their re-venture speed after a business failure?, *Small Business Economics*, 52, 3, pp. 651-666, (2019); MacCrimmon K.R., Wehrung D.A., Characteristics of risk taking executives, *Management Science*, 36, 4, pp. 422-435, (1990); Marshall D.R., Meek W.R., Swab R.G., Markin E., Access to resources and entrepreneurial well-being: a self-efficacy approach, *Journal of Business Research*, 120, pp. 203-212, (2020); Memon M.A., Ting H., Ramayah T., Chuah F., Cheah J.H., A review of the methodological misconceptions and guidelines related to the application of structural equation modeling: a Malaysian scenario, *Journal of Applied Structural Equation Modeling*, 1, 1, pp. 1-13, (2017); Mishra S., Social networks, social capital, social support and academic success in higher education: a systematic review with a special focus on 'underrepresented' students, *Educational Research Review*, 29, (2020); Mitchell J.R., Shepherd D.A., To thine own self be true: images of self, images of opportunity, and entrepreneurial action, *Journal Of Business Venturing*, 25, 1, pp. 138-154, (2010); Monteiro A.P., Soares A.M., Rua O.L., Linking intangible resources and

entrepreneurial orientation to export performance: the mediating effect of dynamic capabilities, *Journal of Innovation and Knowledge*, 4, 3, pp. 179-187, (2019); Morgan J., Sisak D., Aspiring to succeed: a model of entrepreneurship and fear of failure, *Journal of Business Venturing*, 31, 1, pp. 1-21, (2016); Nadeem W., Juntunen M., Shirazi F., Hajli N., Consumers' value co-creation in sharing economy: the role of social support, consumers' ethical perceptions and relationship quality, *Technological Forecasting and Social Change*, 151, (2020); Naguib R., Jamali D., Female entrepreneurship in the UAE: a multi-level integrative lens, *Gender in Management: An International Journal*, 30, 2, pp. 135-161, (2015); Nahapiet J., Ghoshal S., Social capital, intellectual capital, and the organizational advantage, *Academy Of Management Review*, 23, 2, pp. 242-266, (1998); Naveed R.T., Alhaidan H., Al Halbusi H., Al-Swidi A.K., Do organizations really evolve? The critical link between organizational culture and organizational innovation toward organizational effectiveness: pivotal role of organizational resistance, *Journal of Innovation and Knowledge*, 7, 2, (2022); Olugbola S.A., Exploring entrepreneurial readiness of youth and startup success components: entrepreneurship training as a moderator, *Journal of Innovation and Knowledge*, 2, 3, pp. 155-171, (2017); Otola I., Ostraszewska Z., Tylec A., New directions of development of resource-based view in creating a competitive advantage, *Business Management Dynamics*, 3, 2, pp. 26-33, (2013); Podsakoff P.M., MacKenzie S.B., Podsakoff N.P., Sources of method bias in social science research and recommendations on how to control it, *Annual Review Of Psychology*, 63, 1, pp. 539-569, (2012); Qadir K.H., Yesiltas M., Effect of leadership styles on organizational commitment and performance in small-and medium-sized enterprises in Iraqi Kurdistan, *Social Behavior and Personality: An International Journal*, 48, 9, pp. 1-12, (2020); Quach S., Weaven S.K., Thaichon P., Grace D., Frazer L., Brown J.R., The experience of regret in small business failure: who's to blame?, *European Journal of Marketing*, 55, 8, pp. 2201-2238, (2021); Ringle C.M., Wende S., Becker J.-M., *SmartPLS 3. Bonningstedt: SmartPLS*, (2015); Robertson M.,

Collins A., Medeira N., Slater J., Barriers to start-up and their effect on aspirant entrepreneurs, *Education + Training*, 45, 6, pp. 308-316, (2003); Sahinidis A.G., Tsaknis P.A., Gkika E., Stavroulakis D., The influence of the big five personality traits and risk aversion on entrepreneurial intention, *Strategic Innovative Marketing and Tourism*, pp. 215-224, (2020); Segal G., Borgia D., Schoenfeld J., The motivation to become an entrepreneur, *International Journal of Entrepreneurial Behaviour and Research*, 11, 1, pp. 42-57, (2005); Sexton D., Bowman N., Entrepreneurship education: suggestions for increasing effectiveness, *Journal of Small Business Management*, 22, 2, pp. 18-25, (1984); Shepherd D.A., Haynie J.M., Venture failure, stigma, and impression management: a self-verification, self-determination view, *Strategic Entrepreneurship Journal*, 5, 2, pp. 178-197, (2011); Simmons S.A., Wiklund J., Levie J., Bradley S.W., Sunny S.A., Gender gaps and reentry into entrepreneurial ecosystems after business failure, *Small Business Economics*, 53, 2, pp. 517-531, (2019); Singh Sandhu M., Fahmi Sidique S., Riaz S., Entrepreneurship barriers and entrepreneurial inclination among Malaysian postgraduate students, *International Journal of Entrepreneurial Behavior and Research*, 17, 4, pp. 428-449, (2011); Sparks K., Cooper C.L., Occupational differences in the work-strain relationship: towards the use of situation-specific models, *Journal of Occupational and Organizational Psychology*, 72, 2, pp. 219-229, (1999); Stephan U., Cross-cultural innovation and entrepreneurship, *Annual Review of Organizational Psychology and Organizational Behavior*, 9, 1, pp. 277-308, (2022); Stewart W.H., Roth P.L., Risk propensity differences between entrepreneurs and managers: a meta-analytic review, *Journal Of Applied Psychology*, 86, 1, pp. 145-153, (2001); Stroe S., Siren C., Shepherd D., Wincent J., The dualistic regulatory effect of passion on the relationship between fear of failure and negative affect: insights from facial expression analysis, *Journal of Business Venturing*, 35, 4, (2020); Tehseen S., Ramayah T., Sajilan S., Testing and controlling for common method variance: a review of available methods, *Journal of Management Sciences*, 4, 2, pp. 142-168,

(2017); Tehseen S., Johara F., Halbusi H.A., Islam M.A., Fattah F.A.M.A., Measuring dimensions of perceived business success among Malaysian and Bangladeshi SME owners, *Rajagiri Management Journal*, 17, 2, pp. 102-124, (2021); Theodoraki C., Messeghem K., Rice M.P., A social capital approach to the development of sustainable entrepreneurial ecosystems: an explorative study, *Small Business Economics*, 51, 1, pp. 153-170, (2018); Tsai M., Chen K., Chien J., The factors impact of knowledge sharing intentions: the theory of reasoned action perspective, *Quality and Quantity*, 46, 5, pp. 1479-1491, (2012); Ucbasaran D., Westhead P., Wright M., Flores M., The nature of entrepreneurial experience, business failure and comparative optimism, *Journal of Business Venturing*, 25, 6, pp. 541-555, (2010); Ucbasaran D., Shepherd D.A., Lockett A., Lyon S.J., Life after business failure: the process and consequences of business failure for entrepreneurs, *Journal of Management*, 39, 1, pp. 163-202, (2013); Market assessment – business constraints and opportunities at the BEE and firm level for the Province of Salah ad Din, Iraq, (2010); Uzir M.U.H., Al Halbusi H., Lim R., Jerin I., Hamid A.B.A., Ramayah T., Haque A., Applied Artificial Intelligence and user satisfaction: smartwatch usage for healthcare in Bangladesh during COVID-19, *Technology in Society*, 67, (2021); Vaillant Y., Lafuente E., Do different institutional frameworks condition the influence of local fear of failure and entrepreneurial examples over entrepreneurial activity?, *Entrepreneurship and Regional Development*, 19, 4, pp. 313-337, (2007); Vaillant Y., Lafuente E., Entrepreneurial experience and the innovativeness of serial entrepreneurs, *Management Decision*, 57, 11, pp. 2869-2889, (2019); Van Gelderen M., Kautonen T., Wincent J., Biniari M., Implementation intentions in the entrepreneurial process: concept, empirical findings, and research agenda, *Small Business Economics*, 51, 4, pp. 923-941, (2018); Van Rijnsoever F.J., Eveleens C.P., Money Don't matter? How incubation experience affects start-up entrepreneurs' resource valuation, *Technovation*, 106, (2021); Wang C.K., Wong P.K., Entrepreneurial interest of university students in Singapore, *Technovation*, 24, 2, pp.

163-172, (2004); Weiss J., Anisimova T., Shirokova G., The translation of entrepreneurial intention into start-up behaviour: the moderating role of regional social capital, *International Small Business Journal*, 37, 5, pp. 473-501, (2019); Wennberg K., Pathak S., Autio E., How culture moulds the effects of self-efficacy and fear of failure on entrepreneurship, *Entrepreneurship and Regional Development*, 25, 9-10, pp. 756-780, (2013); Yamakawa Y., Cardon M.S., Causal ascriptions and perceived learning from entrepreneurial failure, *Small Business Economics*, 44, 4, pp. 797-820, (2015); Zeebaree M.R.Y., Siron R.B., The effect of government support on market differentiation in Iraqi small and medium-sized enterprises, *International Journal of Management and Enterprise Development*, 19, 2, pp. 89-108, (2020); Zhang P., Cain K.W., Reassessing the link between risk aversion and entrepreneurial intention: the mediating role of the determinants of planned behavior, *International Journal of Entrepreneurial Behavior and Research*, 23, 5, pp. 793-811, (2017); Zhao H., O'Connor G., Wu J., Lumpkin G.T., Age and entrepreneurial career success: a review and a meta-analysis, *Journal of Business Venturing*, 36, 1, (2021); Abdel Fattah F.A.M., Al Halbusi H., Al Sinawi S., Abrar A.A., Al Wahibi G., The effect of business and investment procedure, taxation, and infrastructure on the investment attractiveness: the moderating role of embeddedness, *International Journal of Entrepreneurship*, 26, 4, pp. 1-19, (2022); Hassan M.S., Ariffin R.N.R., Mansor N., Al Halbusi H., The moderating role of willingness to implement policy on street-level bureaucrats' multidimensional enforcement style and discretion, *International Journal of Public Administration*, 46, 6, pp. 1-15, (2021); Schulz B., Horr A., Hoenig K., The Position Generator in the NEPS (NEPS Survey Paper No. 23), (2017); Doing Business 2018: Reforming to Create Jobs (English), *Doing Business 2018*, (2017)

Correspondence Address

H. Al Halbusi; Department of Management, Ahmed Bin Mohammed Military College,

Doha, Qatar; email: hussam.mba@gmail.com

Publisher

Emerald Publishing

ISSN

14626004

Language of Original Document

English

Abbreviated Source Title

J. Small Bus. Enterp. Dev.

Document Type

Article

Publication Stage

Final

Source

Scopus

EID

2-s2.0-85178916894